

Build Trust With Clients	Communicate Effectively
 Obtain and maintain all necessary licenses and insurance Create a clear, legally binding contract template for every project Collect and display client testimonials and reviews Showcase before-and-after photos of completed projects in a portfolio 	 Respond to client inquiries promptly Provide a detailed project estimate, including timelines Schedule regular check-ins with clients during the project (Some have found it helpful to use a project management tool like JOBBER to keep clients up to date for you)
Prioritize Safety & Legal Compliance	Marketing & Visibility
Familiarize yourself with local building codes and permit requirements	Build a website that's easy to navigate to showcase your workSet up a <u>Google Business profile</u>
Carry liability & workers' comp insurance	Offer incentives for clients who refer new business to you
Train yourself and any helpers on	Keep in touch with past clients